



**Cornelia Steinert** is a seasoned international trade professional with over thirty years of experience. As the Director of Foreign Trade Zone Services for John S. James Co., she coordinates and oversees all aspects of operations, compliance and Foreign Trade Zone development.

Cornelia previously served as the Senior Manager of International Trade for Canon Virginia Inc., where she oversaw the compliance, and operations of Canon Virginia's import, export, and manufacturing foreign trade zone programs, which included participation in Customs Machinery Center for Excellence and Expertise (CEE), CT-PAT and the Customs Importer Self-Assessment Program (ISA).

Cornelia is a long-term member of the National Association of Foreign Trade Zones serving on the Membership, Automation, and Operator/User Committees, as well as numerous taskforces. She has spent several years as a board member, and as a member of the executive committee.

Cornelia is a graduate of Old Dominion University. She is a licensed Customhouse Broker, a Certified Customs Specialist and an Accredited Zone Specialist. She is the past recipient of both the Virginia International Trade Ports Innovator of the Year Award, and the Virginia International Business Council Global Excellence Award