

2025 REGIONAL FTZ: DRIVING ECONOMIC DECISIONS FOR FTZS

Monday, September 15
Kansas City, MO

 **NAFTZ**
PARTNERSHIP. PRIDE. PROSPERITY.



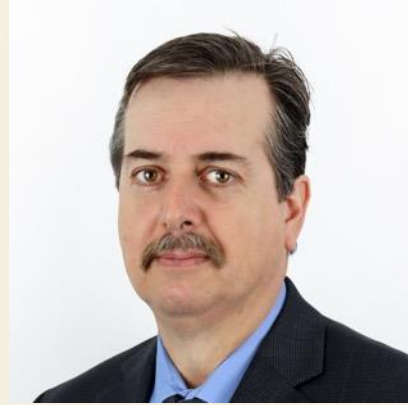
Today's Panelists



JEFF
KIMBLE



GUILLERMO
LAMADRID



JOHN
COOKINHAM



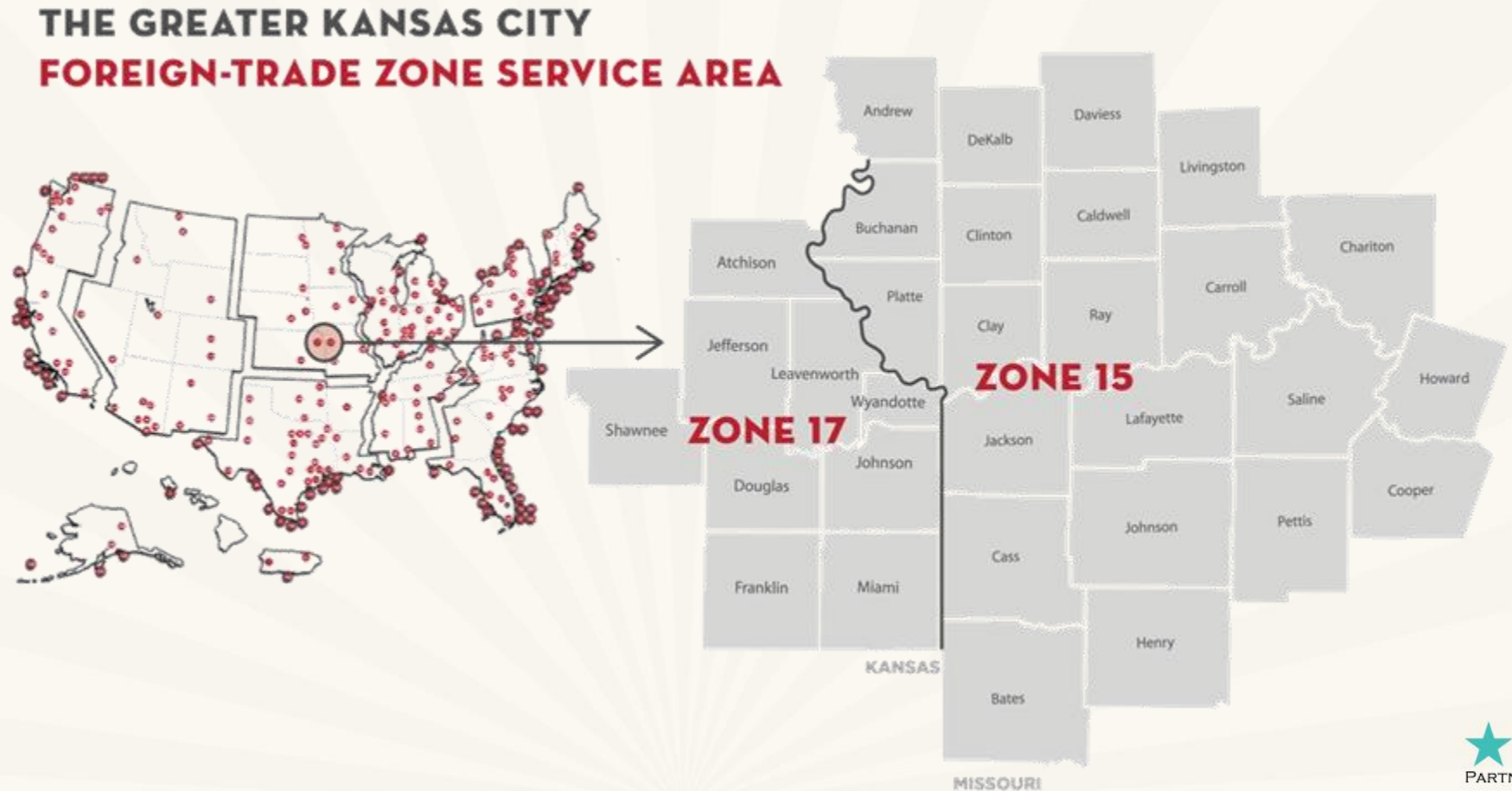
CHRIS
GUTIERREZ





GREATER KANSAS CITY FOREIGN TRADE ZONE - #15 & 17

- Regional “Grantee” of the U.S. FTZ program since 1974
- Zone 17 - 9 counties in eastern Kansas
- Zone 15 - 23 counties in western Missouri



KANSAS CITY AREA GLOBAL REACH



COMPANIES OPERATING IN THE GKCFTZ

Production	Warehouse	Textiles
 <p>Bayer CropScience</p>    	       	   

Kawasaki



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KAWASAKI MOTORS MFG. MANUFACTURING CORP., U.S.A.

- Lincoln, Nebraska
 - Plant established 1974
 - FTZ Subzone 59A
 - Two activated satellite warehouses in Lincoln for part storage
 - Grantee: Lincoln Chamber Economic Development Corp.
 - Approximately 3,000 employees including temp. / seasonal
- Maryville, Missouri
 - Plant established 1988
 - FTZ Subzone 15E Site 1
 - Grantee: Greater Kansas City Foreign-Trade Zone, Inc.
 - Approximately 900 employees including temp. / seasonal
- Boonville, Missouri
 - Plant established 2021
 - FTZ Subzone 15E Site 2
 - Approximately 350 employees including temp. / seasonal



KAWASAKI LINCOLN, NE: CONSUMER PRODUCTS DIVISION

■ Lincoln, Nebraska

- Currently manufacture the Mule Pro, Teryx, NAV, Ridge, and Brute Force ATV models of Kawasaki vehicles
 - Metal fabrication, injection molding, painting, assembly
- Also home to Kawasaki Rail Car and Aerospace (non FTZ users)
- 334 acre campus, 2.5 million sq/ft



KAWASAKI LINCOLN, NE CAMPUS



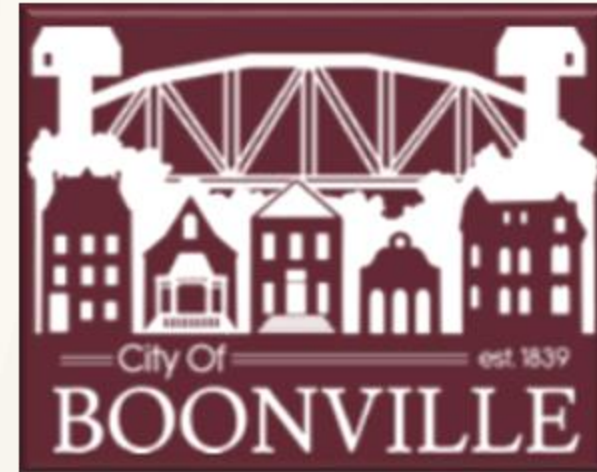
KAWASAKI MARYVILLE, MO: GENERAL PURPOSE ENGINE DIVISION

- Manufacture small engines for the commercial lawn mower market
 - Diecasting, machining, assembly
- 113.7 acres of land; plant 980,000+ sq. ft.
- Purchased in August 1988
- First engine produced June 21st 1989



KAWASAKI BOONVILLE, MO: GENERAL PURPOSE ENGINE DIVISION

- Plant – 269,000 sq. ft.
- Leased – October 11, 2021
- 1st Engine produced – February 2022
- Currently 5 assembly lines



ASSA ABLOY



MRIGLOBAL'S FOREIGN-TRADE ZONE



John Cookinham



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MRIGLOBAL'S FOREIGN-TRADE ZONE

New tariff policies may have an adverse impact on pharmaceutical companies



MRIGLOBAL'S FOREIGN-TRADE ZONE



FDA cGMP
Compliance



Defer Duty
Payments



Accelerate
Testing
Timelines



Exemption
from
U.S. Duties



Avoid Delays
to Clinical
Trials

FOREIGN-TRADE ZONE CASE STUDY



Logistical and FDA regulatory hurdles

Vaccine couldn't legally enter the U.S.

Required immediate removal from manufacturing site

Risked vaccine integrity and timeline

MRIGLOBAL'S SOLUTION

FOREIGN-TRADE ZONE CASE STUDY

LOGISTICS AND REGULATORY



cGMP STORAGE



TRANSFER TO U.S.

THANK YOU



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NAFTZ EVENTS

<https://www.naftz.org/events/>

- Monthly **webinar** series on FTZ industry hot topics
 - In this one hour format, attend from your office and engage in event polls, Q&A with industry professionals & essential takeaways.
- In-person/ Virtual Events
 - **Fundamentals of FTZs** (in-person 101 training).& (VIRTUAL Grantee 202 on-demand trainings)
 - Learn the essentials of activating, operating and sustaining an FTZ
- In person Events:
 - February = **Legislative Summit** (Tues. –Wed)
 - Federal government officials, policy makers & FTZ industry leaders are invited to a Washington, D.C. Summit followed by a day of advocacy on the hill.
 - May = **Spring Seminar** (Sun-Tues)
 - Hear from Trade experts on current FTZ issues in specialized Operator/Users, Grantees, Consultants, and Fundamentals Tracks.
 - September= **Annual Conference & Exposition**
 - At the largest FTZ focused event, Government officials & industry experts address current FTZ trends catered to Petroleum, Operator/Users, Grantees, Consultants, audiences. Also find FTZ solution companies thru innovative sponsorships.

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