



Impacts of New Trade Agreements

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Agenda

1. Structure of the agreements

- a. Rules of origin
- b. Coverage
- c. Phase-in
- d. Compliance issues

2. Benefits for business and industry

- a. Tariff benefits
- b. Non-tariff benefits

3. Policy issues

- a. Export benefits to US mfrs.
- b. Sensitive sectors
- c. FTZ-related issues

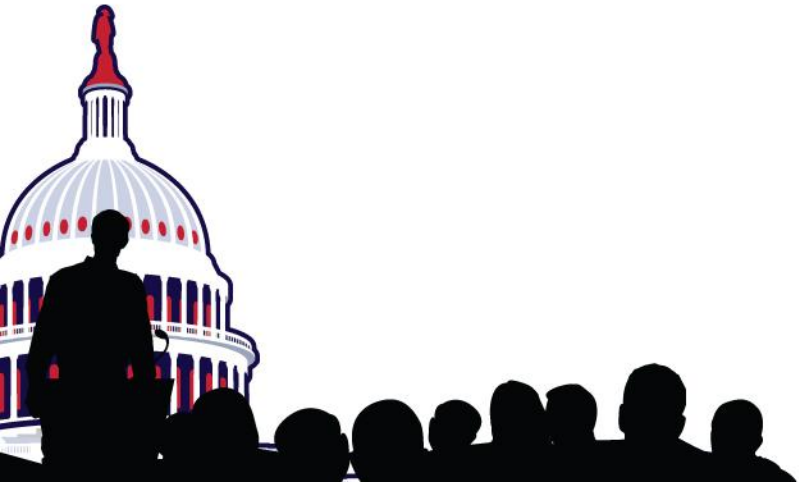
4. Lessons for the future

- a. Customs Compliance & Planning
- b. New trade initiatives (e.g., TPP)
- c. Jobs and competitiveness lessons
- d. Political considerations and how to deal with them



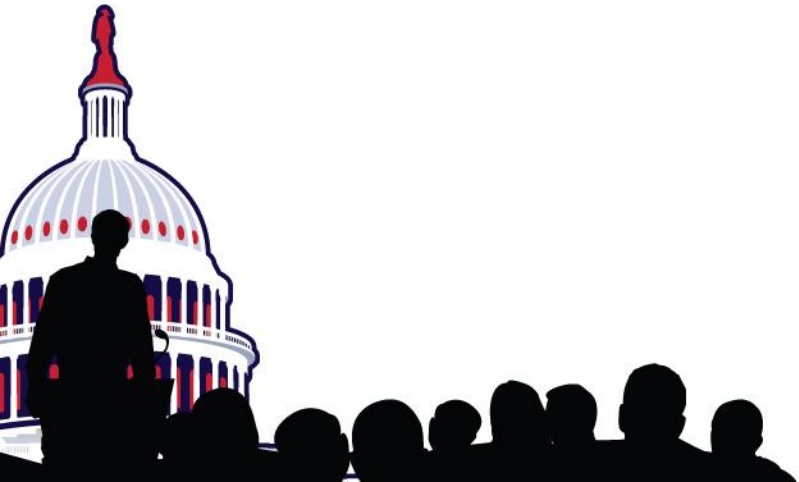
Structure of the Agreements

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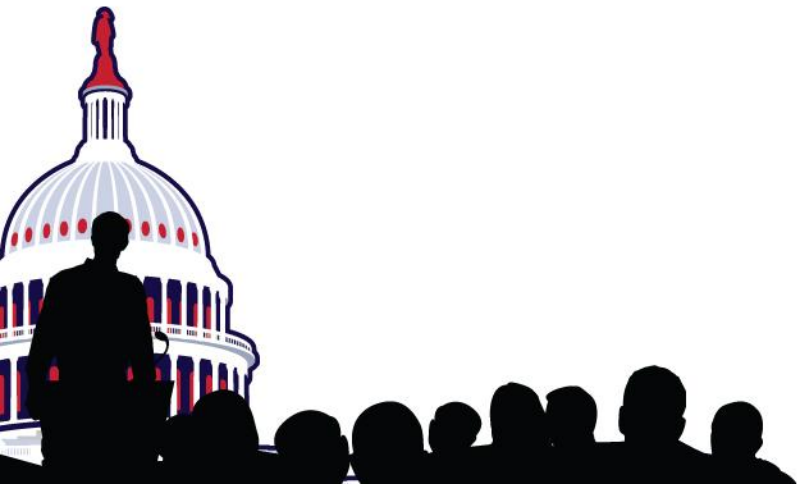


Benefits for Business and Industry

- a. Tariff benefits
- b. Non-tariff benefits



Slides 5 – 9 have been removed for this sample version. For more information, join the NAFTAZ today.



Customs Planning - Best Practices

- **Proper maintenance of Certificates issued**
- **Support and audit trail for Certificates issued**
- **Central coordination of communication with Customs**
- **Control over who can sign the Certificate**
- **Documented procedures**
- **If you do not have a Certificate for the material, it is deemed non-originating**
- **Under RVC, you must be able to support your financial data and your allocation methodologies**



Thank you

